



KE Consulting, presents a new concept for the Hotel Management Area with integrated business services: A Solution tailored for Independent Hotels as well as small and medium Hotel chains.

### Benefits

- Quality of Service
- Single view and information integration.
- Increasing Occupancy and ADR.
- Increasing REVPAR.
- Increasing income from other services.
- Interact with the social media.
- Unified Management
- Cost Reduction
- Guaranteed Investment.

KHM-Hotel helps your business to manage efficiently all operational Areas, fully integrated with back-Office Financial, Sales, Purchasing, Inventory data, Reporting, additionally guides your business to be more **Customer Centric**.



*KHM-Hotel* lets your Hotel Front-desk have a seamless and reliable connectivity with **Revenue Management**, **Corporate Web**, as well as the **Omni Channel Manager**:



### Functionalities

- **Back-Office** (Finance, Invoicing, Purchases, Inventory (F&B), Maintenance).
- **Front-Office** (Check-In, Check-Out, Activity Booking, Services Sales, Board updating, Parking, Cardex CRM, Room changes, etc...).
- **Hotel Chain Management** (consolidated).
- **Additional Services** – (SPA, Bar/Restaurant, Golf, Time Sharing, Events, Housekeeping, etc...).
- **Multi Hotel, Multi Language, Multi Currency, Multi Country, Multi Company.**
- **Customer Loyalty.**
- **Scanning ID documents.**
- **Magnetic Key Room generation.**
- **Pay-TV system.**
- **Social media Customer Satisfaction** (On-premise, Reviews, Facebook, Twitter, Instagram).
- **Point of Sales (POS).**
- **Various Dashboards / KPI.**



Hotel Management integration (Front-Desk / Back-Office) for Microsoft Dynamics 365 technology.



## Customer Satisfaction Enquiry / Marketing

- Increase your hotel customers satisfaction with KHM-Hotel for Marketing.
- Improve hotel's direct reservations.
- Manage more effectively the marketing campaigns.
- Customers to repeat their stay at the Hotel.
- Hospitality is placed amongst Digital Transformation early-adopter industries. Hotels and chains need to make business in a very dynamic environment, with new management areas and IT novelties almost every day.
- KHM-Hotel for Marketing improves customer's information management. Segmentation is more precise, actions effectiveness and interaction with customers.
- This multidevice and multiplatform tool, based on Microsoft Dynamics 365, helps you when creating and launching marketing actions.
- Cardex synchronization with CRM.
- E-mail Marketing campaigns (Launch & Track)
- Social Listening (Twitter, Facebook, ...)

**Breakfast and Restaurants**

Please tell us your satisfaction with the following breakfast aspects:

	Very satisfied	Satisfied	Neutral	Dissatisfied	Very Dissatisfied
Product variety	●	○	○	○	○
Waiting time	●	○	○	○	○
Care service	●	○	○	○	○

Please tell us your satisfaction with the following restaurant aspects:

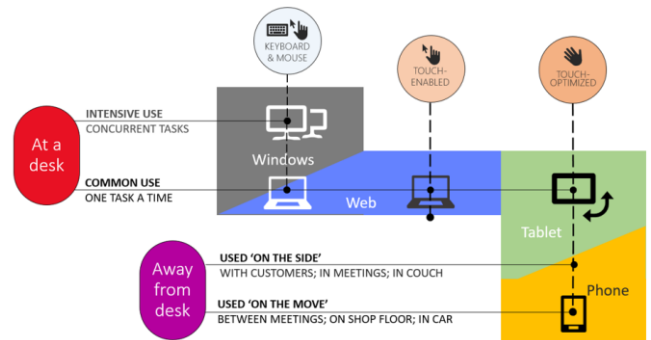
	Very satisfied	Satisfied	Neutral	Dissatisfied	Very Dissatisfied
Quality / price ratio	●	○	○	○	○
Variety	○	●	○	○	○
Color	○	○	●	○	○
Professional service	○	●	○	○	○
View?	○	○	○	○	●

Previous Next



## Technology

- KHM-Hotel runs in a flexible architecture (*Centralized, Decentralized, or mixed*).
- Cloud based or On-Premise. (*freedom of choice*)
- Legal Compliance (*GDPR*).
- User Security / Permissions.
- Microsoft Dynamics NAV – SQL Server.
- Microsoft Office 365 Integration.
- User Graphical Interface.
- Mobile Devices.



KE Consulting, your implementation Partner for United Kingdom and Australia.

- **QuoNext Alliance.**
- **Over 600 installations Worldwide.**
- **Consultancy, Development, Support (24/7).**
- **More than 25 years' experience.**
- **Microsoft Dynamics certified.**