



## Operational Reporting

### Accounts Receivable with KPIs

**About the report –** This report provides a managerial overview of the Accounts Receivables and a separate worksheet with customer details for a collections report. Dates used in filtering must be formatted to the same format used in NAV. Two Key Performance Indicators (KPIs) are included in this report:

**Days Sales Outstanding (DSO)** - index of the relationship between outstanding receivables and sales achieved over a given period (in this case, the prior month). A low number of days indicates that the company collects its outstanding receivables quickly.

**DSO = (Receivables/Sales) \* Days in Period** **Collection Performance Index (CPI)** - an index that expresses the effectiveness of collection efforts over time - the closer you are to 100 percent, the more effective your collection effort.

$$CPI = 100 * \frac{(\text{Beginning Receivables} + \text{Month's Invoice Revenue} - \text{Total Ending Balance})}{(\text{Beginning Receivables} + \text{Month's Invoice Revenue} - \text{Total Ending CURRENT Balance})}$$

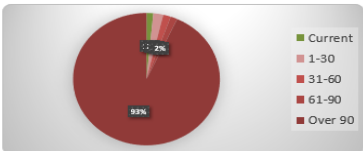
This report provides period information for an income statement for any period type available in Dynamics NAV. Dates used in filtering must be formatted to the same format used in NAV.

**Modifying this report –** This report can be modified by entering design mode from the Jet tab.

Take note of the comment on the AR Aging worksheet, cell D15. Make the necessary changes for this report to function properly with a live system.

#### Accounts Receivables KPIs

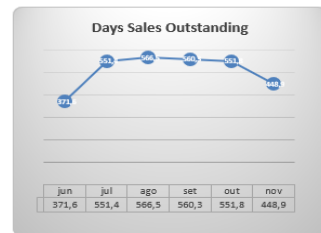
As of 12-dez-YY



For Customer(s) ALL

AR	Amt	% of Total	Count	Avg
Current	775 349	1%	75	10 346
1-30	1 133 764	2%	122	9 342
31-60	863 600	2%	107	8 127
61-90	793 265	2%	91	8 717
Over 90	48 436 335	93%	5340	9 071
<b>Total Past Du</b>	<b>51 240 964</b>	<b>99%</b>	<b>5660</b>	<b>35 257</b>
<b>Total A/R</b>	<b>52 016 912</b>		<b>5735</b>	<b>44 328</b>

For ALL Customers



#### 8 Largest Past Due Invoices

No.	Name	Doc. No.	Posting Date	Due Date	Bal. Due
C100073	Playel Møbler	SL_111791	29-May-19	31-May-19	27 066
C100026	Designstudio Gmunden	SL_111680	6-Jun-19	6-Jul-19	27 023
C100014	Candox Nederland BV	SL_111790	9-May-19	31-May-19	26 514
C100008	Blanemark Hit Shop	SL_111714	17-Jun-20	17-Jul-15	26 291
C100050	Lauitzen Kontormøbler A/S	SL_111713	17-Jun-20	17-Jul-15	26 291
C100102	BEI Outfitters	SL_11181	15-Jun-19	29-Jun-19	26 164
C100059	Meersen Meubelen	SL_111712	14-Jun-20	28-Jun-15	26 022
C100095	Randotax Outfitters	SL_11177	8-Jun-19	22-Jun-19	25 897
<b>TOTAL:</b>					<b>211 269</b>
<b>PERCENT OF TOTAL A/R:</b>					<b>0,4%</b>

#### 8 Oldest Past Due Invoices

No.	Name	Document	Posting Date	Due Date	Bal. Due
C100139	Gamma Play's	SL_111923	1-Jan-16	15-Jan-16	9 200
C100141	Bargottis	SL_111922	3-Jan-16	17-Jan-16	9 600
C100053	London Candox Storage Campus	SL_109712	4-Jan-16	31-Jan-16	11 750
C100083	Stanfords	SL_109714	5-Jan-16	19-Jan-16	11 999
C100026	Designstudio Gmunden	SL_111568	5-Jan-16	5-Feb-16	14 720
C100119	Inchit, Inc.	SL_111920	5-Jan-16	19-Jan-16	9 200
C100083	Stanfords	SL_109711	6-Jan-16	20-Jan-16	11 749
C100035	First Touch Marketing	SL_110588	7-Jan-16	21-Jan-16	17 640
<b>TOTAL:</b>					<b>95 857</b>
<b>PERCENT OF TOTAL A/R:</b>					<b>0,2%</b>

