



## Sales Reporting

### Top Items by Sales Volume and Margin

**About the report –** This report provides details on the top "N" items by sales volume and by total contribution for a date period. The number "N" is a user definable parameter. The date period is based on the posting date of the transaction. Sales are based on sales invoices only. Item returns are not considered in this report. Dates used in filtering must be formatted to the same format used in NAV.

**Modifying this report –** This report can be modified by entering design mode from the Jet tab. Note to Designers – The term "LCY" in fields such as "Sales(LCY)" refers to the local currency. The field name within the NAV database might show differently depending upon the local currency used. For example on data bases which use the US dollar as the local currency this will show as "Sales(\$)".

#### Top Items by Sales Amount and Margin

From 01-Jan-18 to 01-Apr-18

Last Run: 10/24/2018 12:39 PM

Top 5 Items by SALES AMOUNT						
No.	Description	Invoiced Quantity	Sales Amount (Actual)	Cost Amount (Actual)	Margin	Margin %
C100003	Cherry Finish Frame	3,702	244,929	(120,832)	124,096	51%
C100006	Cherry Finished Crystal Award- Large	1,126	226,831	(107,015)	119,816	53%
C100004	Walnut Medallion Plate	3,339	192,027	(102,173)	89,854	47%
C100017	Wheeled Duffel	969	182,096	(98,082)	84,013	46%
C100005	Cherry Finished Crystal Award	1,340	180,634	(95,046)	85,588	47%
All Items			4,105,883	(2,257,476)	1,848,406	45%

Top 5 Items by MARGIN						
No.	Description	Invoiced Quantity	Sales Amount (Actual)	Cost Amount (Actual)	Margin	Margin %
C100003	Cherry Finish Frame	3,702	244,929	(120,832)	124,096	51%
C100006	Cherry Finished Crystal Award- Large	1,126	226,831	(107,015)	119,816	53%
C100004	Walnut Medallion Plate	3,339	192,027	(102,173)	89,854	47%
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