



Sales Reporting

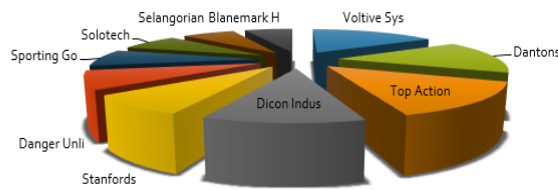
Top Customer Sales Analysis

About the report – This report provides several To Date values for the top N items where N is a number specified at run time. Quarter and Year date calculations are based on calendar year. Dates used in filtering must be formatted to the same format used in NAV.

Modifying this report – This report can be modified by entering design mode from the Jet tab.

Top 10 Customer Report
Report Date: 12-May-19

Top Customer Sales YTD



Sales Amount: *
Customer No.: *
Customer Posting Group: *
Salesperson Code: *

No.	Name	Salesperson Name	% of Total Sales	Month-to-Date			Quarter-to-Date			Year-to-Date		
				Sales	LY Sales	Variance	Sales	LY Sales	Variance	Sales	LY Sales	Variance
C10009	Volvite Systems	Linda Martin	5%	114,220	42,098	171%	290,306	156,884	85%	522,169	331,069	58%
C10018	Dantons	Annette Hill	4%	436,552	-	0%	324,381	67,232	382%	478,596	109,403	337%
C100086	Top Action Sports	Bart Duncan	4%	144,740	52,425	170%	337,705	169,312	99%	454,807	214,860	112%
C100145	Dicon Industries	Annette Hill	3%	19,488	19,450	0%	157,106	153,431	2%	353,371	249,754	41%
C100083	Stanfords	Linda Martin	2%	63,626	22,875	170%	153,101	102,392	50%	253,709	192,368	32%
C100072	Danger Unlimited	Bart Duncan	2%	101,532	72,586	40%	154,242	102,102	51%	250,319	193,808	29%
C100082	Sporting Goods Emporium	Bart Duncan	2%	40,612	17,592	131%	127,638	62,379	105%	242,099	108,080	124%
C100097	Solotech	Annette Hill	2%	40,926	-	0%	137,891	19,205	618%	235,705	116,123	103%
C100075	Selangorian Ltd.	Linda Martin	2%	55,894	14,126	296%	156,383	71,762	118%	218,641	114,635	91%
C100008	Blanemark Hifi Shop	Peter Saddow	2%	48,218	18,522	160%	112,486	84,434	33%	203,473	135,718	50%
Top 10 Total Sales:				30%	762,807		1,951,238			3,212,968		
:All Other Customer Sales				70%	1,626,430		4,784,868			7,464,996		
Total Sales:				100%	2,389,237		6,736,106			10,677,964		