



Sales Reporting

Top Customer Overview

About the report – This report provides sales and profit information on the top customers for a date range. The data is taken from the Customer table and utilizes the Sales and Profit flow fields. Each pivot table uses a 'Top 10...' value filter to limit the number of customers listed in the pivot. Slicers can be used to drilldown into specific customer segments. Formatting of dates according to your NAV install is important when filtering on dates. Be sure to enter dates in the same format of your NAV instance.

Modifying this report – This report can be modified by entering design mode from the Jet tab.

By Sales
By Profit
By profit %

Top Customer Overview *By Sales* Dates: 07/01/16..12/31/16
Run Date: 3/18/2020

Salesperson	Global Dimension 1 Code	Country/Region	State/County/Province	City
Annette Hill	CORPORATE	Austria		Aarhus C
Bart Duncan	EVENTS	Belgium		Ålborg
John Roberts	SPORTS	Canada	AR	Amsterdam
Linda Martin		Denmark	CA	Arnhem
Mary A. Dempsey		France	FL	Atlanta
Peter Sadow		Germany	GA	Barcelona

Customer	Sales (LCY)	Profit (LCY)	Profit %
Stanfords	406,145	188,880	47%
Voltive Systems	387,161	173,003	45%
Selangorian Ltd.	262,169	115,760	44%
Triton Industries	253,809	111,490	44%
Tempsons Tropies	251,676	114,306	45%
Möbel Siegfried	245,863	109,430	45%
Dicon Industries	231,168	103,527	45%
Hotspot Systems	215,493	100,129	46%
Solotech	213,443	95,004	45%
Showmasters	208,478	95,355	46%
Grand Total	2,675,404	1,206,883	45%