



Sales Reporting

Salesperson Performance

About the report – Sales and profit information by salesperson. This report can assist in measuring and tracking salesperson performance. The report queries the Customer table and utilizes the Sales and Profit flow fields.

Dates used in filtering must be formatted to the same format used in NAV.

Modifying this report – This report can be modified by entering design mode from the Jet tab. The term “LCY” in fields such as “Sales(LCY)” refers to the local currency. The field name within the NAV database might show differently depending upon the local currency used. For example on data bases which use the US dollar as the local currency this will show as “Sales(\$)”.

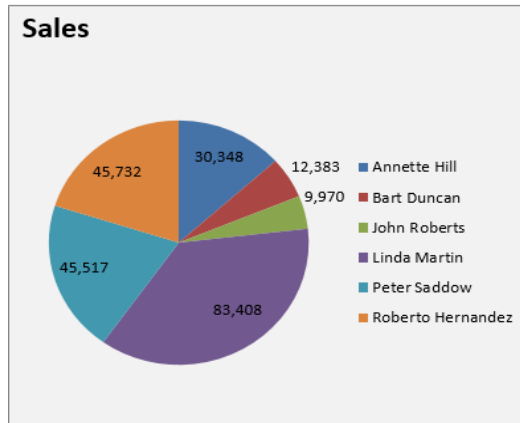
By Sales
By Profit
By Profit %

Sales Team Performance (based on customer card)

Date Range 01/01/2017..1/07/2017

Country/Region		
Austria	France	Germany
Great Britain	Slovenia	Spain
Sweden	USA	

Global Dimension 1 Code
CORPORATE
EVENTS



	Sales
Annette Hill	30,348
Bart Duncan	12,383
John Roberts	9,970
Linda Martin	83,408
Peter Sadow	45,517
Roberto Hernandez	45,732
Grand Total	227,359