



Sales Reporting

Item Sales by Product Group

About the report – This report provides information on item sales amounts, quantities and gross profits for a user-defined date range and provides info for same date period, prior year (and YoY variance).

Dates used in filtering must be formatted to the same format used in NAV.

Modifying this report – This report can be modified by entering design mode from the Jet tab.

Item Sales By Product Group-Year over Year

Item No. *
Gen. Profit Posting Group *
Product Group Code *

1/1/2019..1/12/2019

1/1/2018..1/12/2018

Product Group	Item No.	Description	Unit Cost	1/1/2019..1/12/2019				1/1/2018..1/12/2018				Change in			
				Sales Qty	Sales \$	Gross (\$)	Profit %	Sales Qty	Sales \$	Gross (\$)	Profit %	Sales Qty	Sales \$	Gross (\$)	Profit %
A-TROPHY															
	S200001	3.25" Lamp of Knowledge Trophy	\$7.01	24	235.20	66.96	28%	144	1,411.20	401.76	28%	(120)	(1,176)	(333)	0.0%
	S200002	3.25" Apple Trophy	\$8.06	0	-	-	0%	144	1,396.80	236.16	17%	(144)	(1,397)	(236)	-16.9%
	S200003	5" Male Graduate Trophy	\$6.56	0	-	-	0%	72	529.20	56.88	11%	(72)	(529)	(57)	-10.7%
	S200004	5" Female Graduate Trophy	\$6.56	337	2,476.95	266.23	11%	12	88.20	9.48	11%	325	2,389	257	0.0%
	S200005	4.75" Spelling B Trophy	\$7.03	6	58.80	16.62	28%	0	-	-	0%	6	59	17	28.3%
	S200011	10.75" Star Riser Lamp of Knowledge Trophy	\$9.43	0	-	-	0%	168	2,058.00	473.70	23%	(168)	(2,058)	(474)	-23.0%
	S200012	10.75" Star Riser Apple Trophy	\$10.48	480	5,025.00	795.60	14%	0	-	-	0%	480	5,026	796	13.7%
	S200018	10.75" Touch Riser Lamp of Knowledge Trophy	\$9.78	188	2,098.00	414.96	20%	0	-	-	0%	188	2,058	415	20.2%
	S200019	10.75" Touch Riser Apple Trophy	\$10.83	336	4,074.40	1,235.52	25%	192	2,022.40	743.04	26%	144	2,052	492	-1.0%
	S200025	10.75" Column Lamp of Knowledge Trophy	\$8.15	0	-	-	0%	12	117.60	19.80	17%	(12)	(116)	(20)	-16.8%
	S200026	10.75" Column Apple Trophy	\$11.30	25	367.50	85.00	23%	36	529.20	122.40	23%	(10)	(162)	(37)	0.0%
	A-TROPHY Total			1,376	15,895.85	2,880.89	18%	790	8,952.60	2,063.28	23%	596	6,944	818	-4.9%
BALL CAP															
	C100022	Two-Toned Cap	\$1.61	1,839	5,630.31	2,669.52	47%	277	870.18	424.21	49%	1,562	4,760	2,245	-1.3%
	S100010	Golf Relaxed Cap	\$6.09	1,706	16,719.66	6,330.80	38%	530	5,245.74	2,018.25	38%	1,176	11,474	4,319	-0.6%
	S100011	All Star Cap	\$0.85	1,299	1,816.70	712.55	39%	1,601	2,260.54	899.69	40%	(302)	(444)	(167)	-0.6%
	S100012	Raw-Edge Patch BALL CAP	\$5.61	721	7,188.55	3,143.74	44%	1,089	10,960.77	4,851.48	44%	(368)	(3,772)	(1,706)	-0.5%
	S100013	Mesh BALL CAP	\$3.44	776	4,886.80	2,187.36	45%	486	3,111.70	1,439.86	46%	290	1,745	748	-1.2%
	BALL CAP Total			6,341	36,212.02	15,043.97	42%	3,983	22,448.93	9,633.49	43%	2,358	13,763	5,410	-1.4%
BUCKET HAT															
	S100015	Raw-Edge Bucket Hat	\$3.64	890	4,390.02	1,950.42	49%	1,411	10,444.84	4,908.90	49%	(521)	(6,055)	(1,756)	0.4%
	S100016	Mesh Bucket Hat	\$2.75	2,378	13,611.55	4,822.05	42%	1,183	5,576.87	2,406.32	43%	1,225	5,395	2,496	-0.7%
	S100017	Microfiber Bucket Hat	\$4.76	1,306	9,335.38	2,998.82	32%	894	6,421.15	2,165.71	34%	412	2,714	753	-1.8%
	S100018	Crusher Bucket Hat	\$3.50	1,729	12,422.94	6,371.44	51%	769	5,485.05	2,793.55	51%	960	6,938	3,578	0.4%
	S100019	Sportsman Bucket Hat	\$2.43	1,927	8,808.87	3,825.95	45%	1,351	6,043.96	2,761.03	46%	576	2,465	1,065	-0.7%
	BUCKET HAT Total			8,230	47,818.46	21,088.69	44%	5,578	33,571.97	15,035.31	45%	2,652	14,246	6,053	-0.7%